



City of Grand Forks
Staff Report
Committee of the Whole – January 27, 2020
City Council – February 3, 2020

APPROVED & ACCEPTED
by City Council

02/03/2020

Maureen Storstad
Maureen Storstad
City Auditor

Agenda Item: Sole Source Request – RescueONE Connector Boat Package

Submitted by: Chief Gary Lorenz, Grand Forks Fire Department

Staff Recommended Action: Approve sole source purchase of a RescueONE Connector Boat, trailer, motor, and accessories.

Committee Recommended Action:

Referred to City Council with recommendation to approve. Motion carried unanimously.

Council Action: Approved unanimously on consent agenda.

BACKGROUND:

- The Grand Forks Fire Department (GFFD) is tasked with initial response for water rescue operations within the city limits of Grand Forks on the Red River, and provides follow-on assistance to the Northeast Regional Water Operations provided by the Grand Forks County Sheriff's Office. The RescueOne Boat identified in this sole source request will replace a 1975 Boston Whaler boat that is scheduled to be replaced and has been approved in the 2020 budget.
- In addition to water rescue, the GFFD is also tasked with providing emergency response to hazardous materials incidents within the City of Grand Forks as well as the Northeast region of North Dakota. Should there be a release of some type of petroleum product on the Red River, the department has oil containment booms and associated equipment that are intended to be deployed onto the Red River. However, the department currently lacks a boat that is well suited for this type of operation.
- The RescueONE boat is purpose built for rescue operations and has features that make it very suitable for hazardous materials booming operations.

ANALYSIS AND FINDINGS OF FACT:

- MarineONE Corporation is the sole source manufacturer of the RescueOne Connector Boat and the exclusive dealer for North Dakota is MilPro Marine LLC.
- MarineOne Corporation owns the trademarks and patent for the RescueONE Connector Boat.

- The RescueOne Connector Boat is compatible with connectable boats used by the Northeast Regional Water Operations Team.
- The GEN3™ diver support/victim lift platform is designed to support divers and extricate victims in rescue operations and is unique to the RescueOne boat.
- The RescueOne boat has a unique double hull design that is welded allowing easier decontamination when used for hazardous materials response.
- Funding is provided through Capital Replacement Reserve 4800.100.700.0120 not to exceed the budgeted amount of \$40,575

SUPPORT MATERIALS:

- Sales quote from MilPro Marine LLC
- Sole Source letter from MarineONE Corporation
- Supporting documentation from Northeast Regional Water Operations Team

MilPRO Marine LLC
 5088 Boyd Ave NE
 Grand Rapids, MI 49525

Fax: 616-363-5225
 Cell: 616-819-0245

Jessica Guess

Jessica@milpromarine.com
www.milpromarine.com

Quotation

1/21/2020

Bill to	Grand Forks Fire Department	PO #	
Address	1124 Demers Avenue Grand Forks, ND 58201	Ship Via	Bill L
		F.O.B.	
		Taxable	No
Shipping Address		Prices Valid	for 30 days
	Chad Cutshaw Battalion Chief - Special Operations and Training		
Phone #	701-757-1191 X201		
Fax #	701-746-2530		
e-mail	Ccutshaw@grandforksgov.com		

QUANTITY		UNIT PRICE	TOTAL PRICE
1	Rescue One GEN3 Connector Boat with StiffBack Double Hull design, full length SecureTrac system for securing any gear, anywhere inside, built in foam for redundant buoyancy, USCG navigation lights, ABYC and NMMA safety certified wiring harness, twin 1100gph bilge pumps, non skid tough interior coating, 2 Sea Tool Boxes	\$10,560.00	\$10,560.00
1	A1673-SS Steel Transport Trailer, Red New space saver tongue design allows storage in 24" shorter space than our original design. Includes LED running lights, radial tires, premium Vault oil bath hubs, spare tire/wheel on side mount, FunneLoad self centering load guides, lifetime SteelPoly runners, high quality paint, tongue jack and plastic coated safety cables	\$3,180.00	\$3,180.00
1	Yamaha 70 HP Remote Steering Prop Drive Motor Power Trim/Tilt, Electric Start	\$8,680.00	\$8,680.00
1	RED LED Rope Lghts	\$460.00	\$460.00
1	GEN2 Control Console with Steering and engine controls	\$3,120.00	\$3,120.00
1	GEN2 Diver Support/Victim Lift	\$2,460.00	\$2,460.00
1	GEN2 Light Rack, Folding New narrow design is heavier & stronger folds backwards out of the drivers way, includes side plates for addittional work lights and internal wiring harness	\$1,190.00	\$1,190.00
1	LED 4 pack mounted on Light Rack	\$460.00	\$460.00
1	Night Vision Light Package includes 8 high intensity, submersible LED lights which are flush mounted in the hull with 2 front, 2 back and 2 on each side. They surround the boat with light on all four sides	\$860.00	\$860.00
1	Freight (delivery to customer from manufacturer)	\$3,150.00	\$3,150.00
	TOTAL		\$34,120.00

RescueONE® 1673 X-3™ Connector Boats®, Trailers and Accessories

Sole Source Certification Letter

16 January, 2020

To Whom It May Concern,

I am Anthony (Tony) P. Lumpkin, the co-owner of MarineONE Corporation, which is the sole seller of *RescueONE® Brand 1673 X-3™ Connector Boats®, RescueONE® brand GenerationTHREE™ TWINTransport™ trailers* and accessories. These brands are protected by trademarks # 1927286 and #1937884, both of which I own personally.

I invented this boat concept and designed matching trailers and the modular system by which it functions in 1993 and was issued US Patent #5,307,755 for the unique design. These facts can be verified on the website of the United States Patent and Trademark Office at www.USPTO.gov.

No other company manufactures these unique designs and we are the sole source for:

RescueONE® GEN3™ 1673 X-3 Connector Boats® and RescueONE® generation three TWINTransport™ trailers, RescueONE® GEN3™ brand accessories and equipment, including our RescueONE® FireBOAT Pump™, GEN3™ DIVERSupport/VictimLift™ Platform designed to support divers and extricate victims in rescue operations, unique RescueONE® Light Arch.

Our exclusive dealer for the state of North Dakota and others is:

Bill Lamphiere, (616-308-1602)

MilPro Marine LLC, 5088 Boyd Ave NE, Grand Rapids, MI 49525

Website: www.milpromarine.com email is: blamphiere@milpromarine.com

/Anthony P. Lumpkin/ (Certified Electronic Signature)

Anthony P. Lumpkin, IDSA, ASME

Founder, designer and owner of intellectual property for *RescueONE® Connector Boats®*

President of MarineONE Corporation, 4500 Highway 77, Southside, AL 35907

Toll free phone- 844-471-2628

NORTHEAST REGIONAL WATER OPERATIONS TEAM

A DIVISION OF GRAND FORKS SHERIFF'S DEPARTMENT

DATE: January 8, 2020
TO: Chad Cutshaw, Battalion Chief, Grand Forks Fire Department
FROM: Sergeant Thomas Inocencio, NE Regional Water Operations Team Commander
RE: RescueOne/OneBoat Connector Boat Series

Battalion Chief Cutshaw,

Per our discussion regarding the RescueOne/OneBoat Connector Boat Series, we currently operate two of these units and they have been in service for approximately seven years. We have used them in several rescue and recovery operations since their acquisition.

As you brought to my attention, Grand Forks Fire Department is considering purchasing this boat series. As Team Commander for the Northeast Regional Water Operations Team, I strongly recommend this particular watercraft series for rescue/recovery operations. They have successfully proven several times over to be our watercraft of choice for these operations. With their lightweight design, it allows us to create a 'work platform' by tethering these boats together and they easily anchor in the Red River's current. If your agency acquires a Connector Boat Series, it would also allow our agencies to work collaboratively utilizing this platform tethering feature not available on traditional watercraft. Additionally, we have found that the dive platform off of the bow of the boat that lowers into the water has made getting both rescue personnel and victims into the boat nearly effortless.

After seven years of use of this particular watercraft, it would be my first choice if we add additional watercraft to our response team. I wish your department the best in obtaining a connector boat and confidently feel you will be very pleased with its performance. If there's any further information I can provide, feel free to reach out to me at my contact information below.

Regards,



Sergeant Thomas Inocencio, Team Commander
Grand Forks Sheriff's Department
Northeast Regional Water Operations Team

Email: Thomas.Inocencio@gfcounty.org
Cell: (218) 779-3764