



City of Grand Forks
Staff Report
Committee of the Whole/City Council – January 5, 2025

APPROVED & ACCEPTED
by City Council

01/05/2026

Maureen Storstad
Maureen Storstad
City Auditor

Agenda Item: Approve NDDes Cybersecurity Grant and Associated Bids

Submitted by: Adam Jonasson
IT Director

Staff Recommended Action: Accept North Dakota Department of Emergency Services (NDDes) cybersecurity grant in the amount of \$94,640.00, accept bids and award low bid to High Point Networks, and approve all associated budget transfers and amendments.

Committee Recommended Action: N/A

Council Action:

Motion by Berg, second by Sande to approve on consent agenda.
Motion passed unanimously

BACKGROUND: The City of Grand Forks IT Department applied for a NDDes Cybersecurity grant in November of 2024. The grant application request provided funding for a redundant mass storage appliance to work in high availability with our existing mass storage appliance. Grant apps were submitted in late 2024 but holds were placed on funding in January and grants were not awarded until June of 2025. In June the City of Grand Forks was notified of grant acceptance, but funds were not obligated at that time. In late November 2025, funds were obligated for all accepted grants. Grants are a shared 70% Federal funding and 30% local Share. The total for this grant acceptance is \$94,640 Federal and \$40,560 local. The local portion will be covered with budgeted Computer Service Network Funds.

ANALYSIS AND FINDINGS OF FACT: This grant will aid in the purchase of an HPE Alletra MP Storage appliance. This new unit will replace an existing piece of equipment as the primary unit and allow the existing unit to work as a high availability redundant secondary unit. These types of storage appliances are used in conjunction with host machines to manage all onsite servers for the City of Grand Forks.

Federal purchase policies were followed and informal requests for quotes were sent out to four vendors (Network Specialists, High Point Networks, HPE, and CDWG). Three quotes were returned. High Point Networks was the low bid at \$120,715.36.

All bids were submitted to the State of North Dakota for review, and the State has approved the High Point Networks bid and has given approval to move forward with this project.



SUPPORT MATERIALS:

Project details:

Project Details	
Number:	S# 11
Title:	City of Grand Forks Cyber Security 2024
Type:	GHSGP - General HSGP
Application:	View Application
Eligible Obligated:	\$135,200.00
Federal Obligated:	\$94,640.00 (70.00%)
State Obligated:	\$0.00 (0.00%)
Local Share:	\$40,560.00 (30.00%)
Advances Requested:	\$0.00
RFR Summary:	Total Requested: \$0.00 Total Eligible: \$0.00 Total Adjusted: \$0.00
Work Complete %:	0.00% Quarterly Report is 0.00% complete. Project Version 1 is 0.00% complete.
Anticipated Completion Date:	
Scope of Work:	Adjusted budget items.
Damage Description:	Adjusted budget items.
Work Deadline:	December 12, 2027

- Notice of Grant Award (State of North Dakota)
- High Point Networks quote - \$120,715.36
- Network Specialists quote - \$174,499.00
- HPE quote - \$452,212.18
- CDWG – Did not respond with quote



NOTICE OF GRANT AWARD		
Recipient Contact Name: Debbie LaCombe		Recipient Contact #: 701-328-8119
Title of Grant Program: FY 2024 State and Local Cybersecurity Grant Program		
Federal Award Identification Number: EMW-2024-CY-05040		Federal Award Date: June 10, 2025
Federal Awarding Agency: U.S. Department of Homeland Security		
CFDA No. 97.137 SLCGP		
Subrecipient Name and Address Grand Forks PO BOX 5200 Grand Forks, ND 58203		Subrecipient Contact Name: Adam Jonasson Telephone: 701-746-2654 Email: ajonasson@grandforksgov.com
Subrecipient UEI: L2SLA7WWD7M1	Grant Number: 11	County/Tribe: Grand Forks
Performance Period	From: June 10, 2025	Through: December 12, 2027
Grant Amount: \$94,640.00	Subrecipient Cost Share: \$40,560.00	Total Project Cost: \$135,200.00
Scope of Service: The intent of this award is to provide funding for subrecipient to address cybersecurity risks and cybersecurity threats to the subrecipient's owned or operated information systems in accordance with the federal Notice of Funding Opportunity for this grant program, the approved application scope of work and cost line items located in the NDDes grant portal.		
Reporting Requirements: Progress reports on the status of the project must be submitted to NDDes quarterly through the NDDes grant portal. Reports are due January 15, April 15, July 15, and October 15 for the life of the grant. A final report is due with the final reimbursement request.		
Special Conditions: The above grant project is approved subject to the special conditions or limitations as indicated on the attached page.		
Terms and Conditions: This award is subject to the terms and conditions attached or incorporated directly or by reference in the following: <ol style="list-style-type: none"> 1) Fiscal Requirements and Other Program Rules, Regulations, Laws, and Polices for Federal Programs which can be found at https://grants/des/nd.gov/site/HSGP.cfm. 2) Applicable Federal and State laws and regulations. 3) The recipient agrees by signing this document that all allocations and use of funds under this grant will be in accordance with the Federal Notice of Funding Opportunity & FEMA Preparedness Grants Manual for this grant program. 		
This contract is not effective until fully executed by both parties. By signing below, you are accepting the terms and conditions of the award. Please make sure you read and understand these documents before signing. Maintain a copy of these documents in your official file for this award.		
Evidence of Subrecipient's Acceptance		Evidence of NDDes Approval
Signed by:  Maureen Storstad - Finance Director DB341F6B82B4423... Signature		 Darin Hanson Signature
Date		Date 06-11-2025
Typed Name and Title of Authorized Representative Maureen Storstad - Finance Director Adam Jonasson IT Director		Typed Name and Title of Authorized Representative Darin Hanson Director, Division of Homeland Security

City Hall Alletra Refresh

Prepared for:

City of Grand Forks

 Attn: Adam Jonasson
 255 N 4th St
 Grand Forks, ND 58203-3723

Prepared by:

High Point Networks, LLC

 Meagan McDougall
 Direct: 701-551-1777
 meagan.mcdougall@highpointnetworks.com


Hardware

Qty	Item	Description	Price	Ext. Price
1	S0B84A	HPE Alletra MP Storage <ul style="list-style-type: none"> • 16 x 1.92TB NVME SSD • 2 node / 16-core controllers / 2u Chassis • 2 x 10gb ports per controller • 5 Year Tech Care Essentials 	\$120,715.36	\$120,715.36
			Subtotal:	\$120,715.36

HPN Service Bundle

Qty	Item	Description	Price	Ext. Price
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HPN Service Bundle

Qty	Item	Description	Price	Ext. Price
1	PROSERVE-PKG	<p>High Point Networks Professional Services defined in the pdf online or above in this document</p> <p><u>SOW - Setup Alletra MP</u></p> <ul style="list-style-type: none"> • Verify all Network connection VLAN's set for Server / Storage and document • Register all info with GreenLake account for setup • Initial activation / startup wizard for Alletra • Additional Configuration (NTP, Networking, Alerting, Snapshots, etc) • Configure Alletra for Hosts • Setup Storage Integration Pack virtual appliance • Provision new Volumes / Datastores • Migrate VM's to new storage • Any training for basic / administrative use of Alletra MP <p><u>Customer Requirements</u></p> <ul style="list-style-type: none"> • Customer will rack / connect all equipment prior to engagement • Customer to configure appropriate network port configuration as requested by HPN for the needs of this project • All software applications running on a virtual machine should be validated to ensure support solution provided • Any additional network connection cables/optics to be used to connect to network switches • Adequate power and rack space for all equipment <ul style="list-style-type: none"> • Alletra MP (2U Rack space, 2 - power connections (115V), 2-1gb network management, 4 – 10/25gb SFP28) • Access to any downloads for software or licensing requirements for this SOW • Remote Access for HPN via Beyond Trust • Adequate access or credentials to perform SOW • Current subscription or licensing requirements involved in defined work <p><u>Exclusions from SOW</u></p> <ul style="list-style-type: none"> • Installing, configuring, or troubleshooting any 3rd party applications not defined in scope • Existing environmental issues that will impact the implementation on what is included in this SOW • Anything not listed in this statement or work 	\$8,740.00	\$8,740.00

Subtotal: \$8,740.00

Quote Summary

Description	Amount
Hardware	\$120,715.36
HPN Service Bundle	\$8,740.00
Total:	\$129,455.36

Acceptance of the quote online is considered acceptance of an offer and, together with the terms of the Master Services Agreement provided below, and any applicable Statement of Work, which are hereby incorporated by reference, forms a legally binding contract. The customer is solely responsible for verifying the accuracy of all quotes and designs.

Return Policy: Product must be returned within 30 days of shipment date and will be subject to a restocking and freight fee. Product cannot be returned if opened (needs to be sealed in original packaging), written on and/or damaged; NO exceptions. HPN reserves the right to no return/refund.

All quotes are subject to shipping costs that may not be listed on the quote. Prices are subject to change without notice, but you will be notified as quickly as possible. Orders will be invoiced when shipped. Orders may be partially invoiced as items ship and thus there may be multiple invoices per order. Projects will be invoiced in the same method. Professional services may be progress billed over the term of the project. All licensing and subscription orders will be invoiced immediately upon customer approval. Payment for all orders are due in 30 days from invoice date. Finance charges will be charged at the rate of 1.5% per month if not paid by the due date. If payment is not received within 60 days of the invoice date, we reserve the right to suspend or terminate your service without further notice. Credit card usage as a form of payment may be accepted on a pre-approval basis and may be subject to a convenience fee. Please consult your Account Representative prior to placing an order for timely, updated pricing. This offer to sell the listed products is subject to product availability and prices are subject to change without notice due to manufacturer price changes or any error or omission.

Signature

Date



2397 Demers Avenue Suite D
Grand Forks, ND 58201

We Have Prepared a Proposal for You!

HPE Alletra

Quote # AB009650 v2

City of Grand Forks - Information Systems

Aaron Basting



Bill of Materials	Price	Qty	Ext. Price
HPE Virtual Rack	\$42.00	1	\$42.00
HPE AL STG MP B10100 Base Configuration	\$1.00	1	\$1.00
HPE Alletra Stg ArcusOS /TB 5yr LTU	\$1.00	1	\$1.00
Configurator Defined Build Instructions	\$1.00	1	\$1.00
HPE Alletra STG MP 10000 2U Chassis	\$5,850.00	1	\$5,850.00
HPE Alletra STG MP B10130 Cntrl Node	\$28,500.00	2	\$57,000.00
HPE Alletra STG MP 10/25GbE 4p HBA	\$1,650.00	2	\$3,300.00
HPE 10Gb SFP+ SW E Temp 1-pack PT XCVR	\$175.00	4	\$700.00
HPE AL STG MP C20 1500W AC Power Supply	\$3,400.00	2	\$6,800.00
HPE Alletra STG MP 1.92TB NVMe SED SSD	\$3,900.00	16	\$62,400.00
HPE C19 -C20 250V 16A Gry 2m WW Pwr Cord	\$13.00	1	\$13.00
HPE C19 -C20 250V 16A 2.5m WW Pwr Cord	\$13.00	1	\$13.00
HPE Storage Array w/o Installation SVC	\$1.00	1	\$1.00
HPE Stg Data Encryption LTU	\$1.00	1	\$1.00
HPE 5Y Service Credits Qty 50 SVC	\$10,350.00	2	\$20,700.00
HPE AL STG MP B10000 /TB 5yr SW/Sup SaaS	\$225.00	31	\$6,975.00
HPE Alletra Stg MP Base Config Supp	\$1.00	1	\$1.00
HPE Alletra Storage MP 2U Chassis Supp	\$690.00	1	\$690.00
HPE Alletra StgMP 16C Swtchles Node Supp	\$2,050.00	2	\$4,100.00
HPE Alletra Stg 10/25GbE 4-port HBA Supp	\$195.00	2	\$390.00
HPE Alletra Stg MP 1.92TB NVMe SSD Supp	\$345.00	16	\$5,520.00
Subtotal:			\$174,499.00

HPE Alletra



Prepared by:

Main Office

Aaron Basting
 701-746-9234
 Fax 7017469223
 abasting@gfnetspec.com

Prepared for:

City of Grand Forks - Information Systems

255 N. 4th Street
 P.O. Box 5200
 Grand Forks, ND 58206
 Adam Jonasson
 (701) 746-2654
 ajonasson@grandforksgov.com

Quote Information:

Quote #: AB009650

Version: 2
 Delivery Date: 12/16/2025
 Expiration Date: 01/06/2026

Quote Summary

Description	Amount
Bill of Materials	\$174,499.00
Total:	\$174,499.00

100% Deposit of Product is due upfront.

Signing this quotation means that you accept the terms of the quotation and addendum's and have fully read and understand the Master Service Agreement located at <https://www.gfnetspec.com/terms-and-conditions/>

We reserve the right to cancel orders arising from pricing or other errors.

Main Office

City of Grand Forks - Information Systems

Signature: *Aaron Basting*

Signature: _____

Name: Aaron Basting

Name: Adam Jonasson

Title: Sales Consultant

Date: _____

Date: 12/16/2025

Quote summary

Quote ID: NQ09723490-01

In reply to your request:

Date: December 19, 2025
Terms: NT30 AFTER INVOICE DATE
Quote Segment: SLED
Contract ID: STD TERMS SL CUSTOMER
Estimated Delivery Time: 18 - 23Days

Expires On: March 19, 2026
RFQ #:
HPE Sales Contact: Kacey Langenberg
Phone:
Fax:
Email: kacey.russell@hpe.com

Estimated Delivery Time is purely an estimate. It can materially change based on when the order is placed and the ongoing evolving material supply situation.

Customer details

Sold To Address: City of Grand Forks
 255 N 4TH St
 Grand Forks, North Dakota, 58203-3723
 US

Ship To Address: City of Grand Forks
 255 N 4TH St
 Grand Forks, North Dakota, 58203-3723
 US

Solution Overview

Solution	Net Price
Hardware	398,104.20
Software - as a Service	0.00
Software - Others	35,155.98
Support	18,898.00
Installation	0.00
Services, Training, & Other	54.00
Sub-total	USD 452,212.18
Shipping and Handling Estimated	USD 0.00
Total weight	69.113 Kg
Regulatory Fee	USD 0.00
Grand Total:	USD 452,212.18

Submit Purchase Order To:

Email PO to: US-SLED-ORDERS@hpe.com

HPE Contact
Phone:
Fax Number:
Email:
Address:

Following are required with PO submissions to HPE:

- Hewlett Packard Enterprise listed as the Vendor
- Bill-to & ship-to addresses, End User name and address
- PO # with valid HPE quote # (incl. Contract ID where applicable)
- HPE Purchase Agreement # (if applicable)
- Contact name, phone # and email address
- Requested Delivery Date
- Tax Status (tax exemption requires a valid certificate)

FINANCING :

As low as USD 12,344.02 per Month for 36 months Fair Market Value¹
 Please Contact your local HPE or HPE FS rep for more information

Legal Quotation:

Hewlett Packard Enterprise Company
 1701 East Mossy Oaks Road
 Spring, TX 77389-1767
 Federal EIN 47-3298624

Quote details

The following structured solution is offered for sale with a defined configuration menu and solution adjustment. Changing the configuration may affect the offer.

No.	Qty	Product	Description	Ext Net Price	Estimated Delivery Time
CNFG	1	5147084672-01	City of Grand Forks - Alletra MP - City Hall	452,212.18	18 days
0100	1	ZU715A	HPE Virtual Rack	53.00	14 days
0200	1	S0B84A	HPE AL STG MP B10100 Base Configuration	1.00	18 days
	1	S0B84A#0D1	Factory Integrated	0.00	18 days
0201	1	S3Q00A	HPE Alletra Stg ArcusOS /TB 3yr LTU	0.98	Consult supplier
	1	S3Q00A#0D1	Factory Integrated	0.00	Consult supplier
0202	1	581817-B21	Configurator Defined Build Instructions	1.00	11 days
0203	1	R7C75A	HPE Alletra STG MP 10000 2U Chassis	13,749.00	18 days
	1	R7C75A#0D1	Factory Integrated	0.00	18 days
0204	2	S0R21A	HPE Alletra STG MP B10130 Cntrl Node	155,894.00	18 days
	2	S0R21A#0D1	Factory Integrated	0.00	18 days
0205	2	R7C82A	HPE Alletra STG MP 10/25GbE 4p HBA	7,894.00	14 days
	2	R7C82A#0D1	Factory Integrated	0.00	14 days
0206	4	Q2P65A	HPE 10Gb SFP+ SW E Temp 1-pack PT XCVR	3,396.00	14 days
	4	Q2P65A#0D1	Factory Integrated	0.00	14 days
0207	2	R7C77A	HPE AL STG MP C20 1500W AC Power Supply	19,738.00	13 days
	2	R7C77A#0D1	Factory Integrated	0.00	13 days
0208	16	R9H66A	HPE Alletra STG MP 1.92TB NVMe SED SSD	196,160.00	14 days

Legal Quotation:

Hewlett Packard Enterprise Company
 1701 East Mossy Oaks Road
 Spring, TX 77389-1767
 Federal EIN 47-3298624

No.	Qty	Product	Description	Ext Net Price	Estimated Delivery Time
	16	R9H66A#0D1	Factory Integrated	0.00	14 days
0209	1	R9R66A	HPE C19 -C20 250V 16A Gry 2m WW Pwr Cord	17.00	14 days
	1	R9R66A#0D1	Factory Integrated	0.00	14 days
0210	2	R9R71A	HPE C19 - NEMA 5-15P 125V US Pwr Cord	180.00	14 days
	2	R9R71A#0D1	Factory Integrated	0.00	14 days
0211	1	R9S02A	HPE C19 -C20 250V 16A 2.5m WW Pwr Cord	17.00	14 days
	1	R9S02A#0D1	Factory Integrated	0.00	14 days
0212	1	R1P32A	HPE Storage Array w/o Installation SVC	1.20	11 days
	1	R1P32A#0D1	Factory Integrated	0.00	11 days
0213	1	S0U79A	HPE Alletra STG MP CDM BT Conn Kit	197.00	18 days
	1	S0U79A#B01	HPE Alletra STG MP CDM BT Conn Kit	0.00	18 days
0214	1	S0A98A	HPE Stg Data Encryption LTU	1.00	Consult supplier
	1	S0A98A#0D1	FACTORY INTEGRATED	0.00	Consult supplier
0300	31	S3Q00AAE	HPE AL STG MP B10000 /TB 3yr SW/Sup SaaS	35,154.00	11 days
0400	1	H38NHAS	HPE Alletra Storage MP B10000 SVC	0.00	Support product
0500	4	J9283D	Aruba 10G SFP+ to SFP+ 3m DAC Cable	860.00	Feature code (option) determines SRT
0600	1	HU4A6A3	HPE 3Y Tech Care Essential SVC	0.00	Support product
0601	1	HU4A6A3008W	HPE Alletra Stg MP Base Config Supp	1.00	Support product
0602	1	HU4A6A3008L	HPE Alletra Storage MP 2U Chassis Supp	817.00	Support product
0603	2	HU4A6A3008N	HPE Alletra StgMP 16C Switchles Node Supp	5,930.00	Support product
0604	2	HU4A6A3008Q	HPE Alletra Stg 10/25GbE 4-port HBA Supp	470.00	Support product

Legal Quotation:

Hewlett Packard Enterprise Company
 1701 East Mossy Oaks Road
 Spring, TX 77389-1767
 Federal EIN 47-3298624

No.	Qty	Product	Description	Ext Net Price	Estimated Delivery Time
0605	16	HU4A6A3008R	HPE Alletra Stg MP 1.92TB NVMe SSD Supp	11,680.00	Support product
0700	10	H52PMAS	HPE AlletraStgMPB10000 NRD SVC	0.00	Support product
0800	22	H52PLAS	HPE AlletraStgMPB10000DRR SVC	0.00	Support product
0900	196	H52PQAS	HPE Alletra StgMPB10000ORR SVC	0.00	Support product
Sub-Total:				USD 452,212.18	
Shipping and Handling		Estimated	Total weight	69.113 Kg	USD 0.00
Grand Total:				USD 452,212.18	

Legal Quotation:

Hewlett Packard Enterprise Company
1701 East Mossy Oaks Road
Spring, TX 77389-1767
Federal EIN 47-3298624

Terms & Conditions

For HPE GreenLake and all other aaS solutions, this legal quotation is subject to the HPE aaS Terms for Customers ([hpe.com/psnow/doc/a50009054ENW](https://www.hpe.com/psnow/doc/a50009054ENW)), HPE aaS Commercial Terms (<https://www.hpe.com/psnow/doc/a50009055ENW>), HPE Hybrid & Private Cloud Solution-Specific Commercial Terms (<https://www.hpe.com/psnow/doc/a50009485ENW>), and the applicable service description(s) posted here <https://www.hpe.com/docs/HPEGreenLakeServiceDescriptions>.

Orders for products containing graphic processing units (GPUs) are non-cancellable and non-refundable.

For all other offerings, unless the customer has another applicable agreement with HPE referenced in this quote, this quotation is governed by the HPE Customer Terms-Portfolio. A copy of these terms can be found at <https://www.hpe.com/us/en/about/end-user-agreement-terms.html>.

¹ TERMS AND CONDITIONS: Financing and service offerings available through Hewlett-Packard Financial Services Company and/or its subsidiaries or affiliates (collectively HPFSC) in certain countries and is subject to credit approval and execution of standard HPFSC documentation. Rates and terms are based on customer's credit rating, offering types, services and/or equipment type and options. Not all customers may qualify. Not all services or offers are available in all countries. Other restrictions may apply. HPFSC reserves the right to change or cancel this program at any time without notice.

